

THREATIQ LABS FIELD NOTES

Expertise Over Headcount

Security observability isn't a hiring problem. It's a time-to-value problem.

FIELD NOTE #005

THE PROBLEM

Hiring isn't the problem. Waiting is.

Hiring experienced observability talent is often the right long-term decision. The problem is that security initiatives can't pause while organizations spend months recruiting, interviewing, onboarding, and ramping a new engineer.

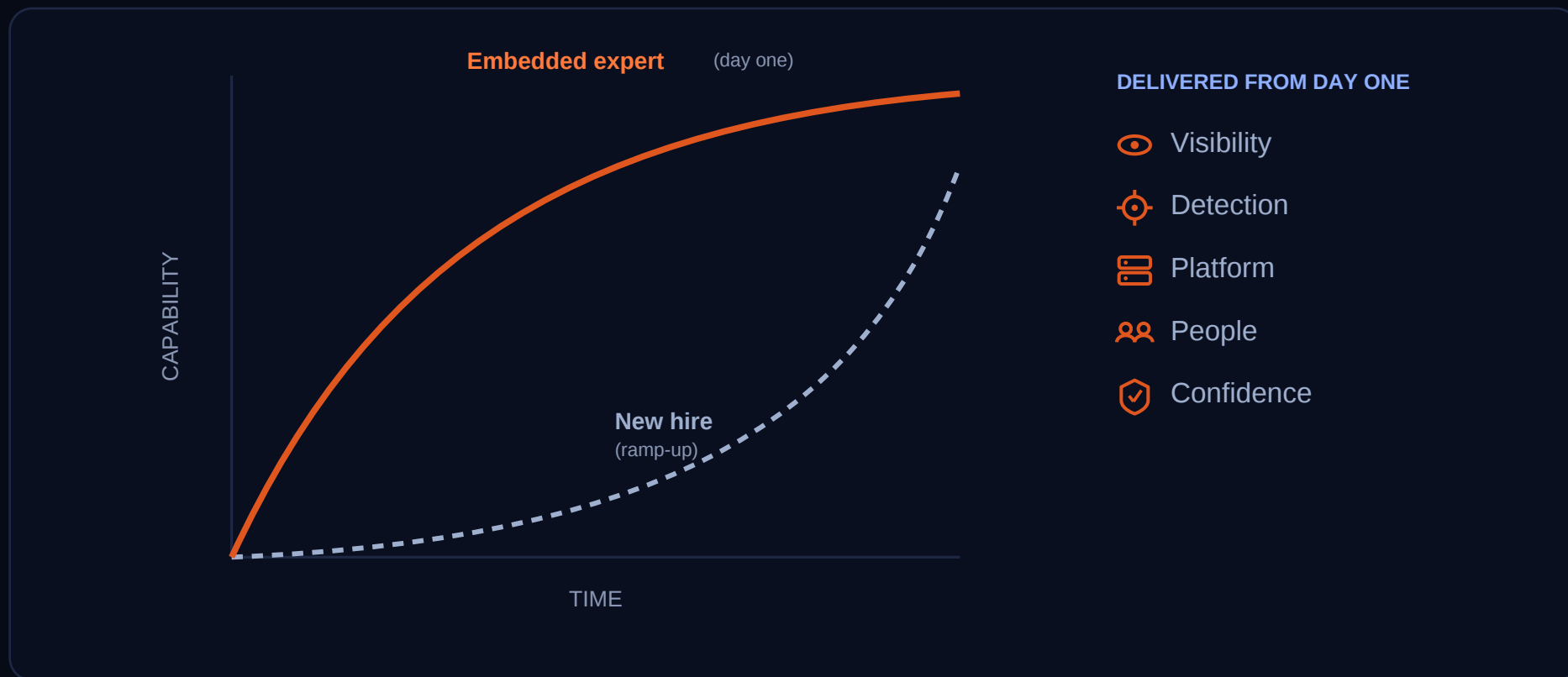
AND WHILE YOU SEARCH, THE COST COMPOUNDS

- Detection backlogs grow.
- Detection engineering initiatives stall.
- Critical log sources stay disconnected.
- Platform optimizations are delayed.
- Existing engineers get overloaded.
- Visibility gaps persist.

You shouldn't have to choose between moving now and hiring right.

Capability, not capacity.

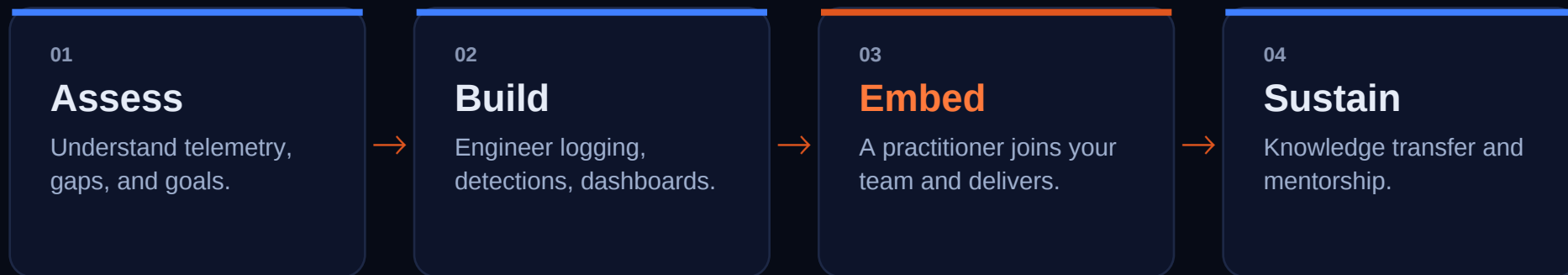
An expert delivers immediately. A new hire ramps over months — then catches up.



Capacity increases over time. Expertise creates capability immediately.

A new hire eventually catches up — but the gap stays open until they do.

What an embedded expert does.



TYPICAL ENGAGEMENTS

- ✓ SIEM Modernization
- ✓ Detection Engineering
- ✓ Log Onboarding
- ✓ Ingest & Routing Optimization
- ✓ Dashboard Development
- ✓ MITRE ATT&CK Alignment
- ✓ Platform Health Reviews
- ✓ Team Mentorship

THE TAKEAWAY

Expertise accelerates outcomes.

Organizations shouldn't have to choose between moving quickly and hiring thoughtfully.

Immediate progress. Better hiring decisions. Stronger long-term capabilities.

THREATIQ LABS PERSPECTIVE

ThreatIQ Labs Embedded Observability Experts — proven practitioners who deliver from day one through our Capability-First Model, with the option to convert to a permanent role when the fit is right.

Explore the model · threatiqlabs.com/services

Keep moving while you hire.
Keep the expert if the fit is right.